

I got a **new tenant occupied listing,**

**now?**  
**what?**

Expert panel on tenant law with  
**Attorney Todd Rothbard and**  
**local Property Management firms**



We will all encounter tenants with our listings from time to time, and each RE Brokerage has different policies that may make the listing more difficult. Learn from our panel of an experienced property manager, Trina Piceno of WR Property Management and one of the foremost tenancy law attorneys, Todd Rothbard with over 100,000 unlawful detainer cases in his career.

Topics covered will include the mistakes that many realtors, sellers, and landlords make regarding fair housing law, tenant's rights, and other liability mistakes and how to help everyone comply. Recent and proposed regulatory changes will also be discussed.

Property management will cover topics such as tenant de-escalation techniques, homelessness avoidance resources, and resources available to help soon to be displaced tenants find replacement housing while getting you paid as an agent for both the tenant placement and a successful home sale.

**Questions may be submitted in advance to be covered during the seminar.**



**When :** August 16th 11:30 am to 1:30 pm

**Where :** Delta Association of REALTORS®  
at 3428 Hillcrest Ave # 200, Antioch, CA 94531

**RSVP :** Call Delta Association of REALTORS® at 925-757-8283 or

**Email :** [barbara@deltaaor.com](mailto:barbara@deltaaor.com)